

**WHAT IS CLAIMED IS:**

1       1.    A method for managing a corporate restructuring of  
2   at least two organizations, the method comprising:

3       presenting a user interface including information  
4   relating to consolidating customer accounts for at least one  
5   of the restructuring organizations; and

6       presenting a template in the user interface, the template  
7   including a rollout template menu, a pull down window, a list  
8   of action items, and a status relating to each action item in  
9   the list.

1       2.    The method of Claim 1 wherein the list of action  
2   items comprises at least one of an account executive  
3   assignment notification, an account executive personalized  
4   communication, a customer communication, a cross selling  
5   opportunity, and a retention plan, an action including a  
6   transmission of an email.

1       3.    A method comprising:  
2       providing a single logical physically distributed  
3   information system across one or more information systems of  
4   at least two enterprises being combined; and  
5       providing a user interface to allow a user to access the  
6   single logical physically distributed information system to  
7   execute one or more pre-merger activities, merger activities,

8 and post-merger activities, the merger activities including  
9 customer-related integration and resources, the post-merger  
10 activities including a post-merger assessment and a  
11 measurement of one or more achieved merger synergies.

1 4. The method of claim 3, wherein the merger activities  
2 further comprise:

3 providing customer-related communications; and  
4 managing and planning customer support activities, the  
5 customer support activities including addressing one or more  
6 customer issues and concerns.

1 5. The method of Claim 3, wherein the user interfaces  
2 are adapted to a role of the user and a phase of the merger,  
3 the user role including an executive of one or more customer  
4 accounts, a security of the user interface related to the  
5 phase of the merger and a role of the user.

1 6. A method comprising:  
2 facilitating consolidation of customer-related  
3 information for a first organization being merged with a  
4 second organization, the customer-related information  
5 including customer accounts, the consolidation including  
6 matching one or more customer accounts of the organizations;  
7 and

8           facilitating consolidation of customer-related  
9           assignments of at least one of the organizations.

1           7.     The method of Claim 6 further comprising:  
2                   providing an exception list for non-matched customer  
3           accounts; and  
4           tracking a status of customer-related engagements.

1           8.     A system for managing a merger of at least two  
2           organizations, wherein the system comprises a software process  
3           and user interface adapted to assist customer satisfaction  
4           during a merger period, the software process being stored in a  
5           medium.

1           9.     The system of Claim 8 further comprising:  
2                   a first tool adapted to retain one or more customers;  
3                   a second tool adapted to provide collaborative customer  
4           retention planning; and  
5                   a third tool to provide targeted and personalized  
6           electronic mailing to customers of at least one of the  
7           organization.

1           10.    The system of Claim 9, wherein the second tool is  
2           adapted to provide a unified and aligned presentation of  
3           customer accounts from one or more merger customer support

4 centers of at least one of the organizations, the presentation  
5 including customer records.

1 11. A system for implementing a merger of at least two  
2 organizations, the system including a software product adapted  
3 to facilitate sales-related activities of the organizations,  
4 the software product including a user interface, wherein the  
5 sales-related activities include at least one of sales  
6 consolidation, cross selling activities, and customer  
7 retention of the organizations.

1 12. The system of Claim 11, wherein the user interface  
2 presents at least one of a synergy, an expected impact, a  
3 realized impact, and a progress of the expected impact, the  
4 user interface presents the progress in a graph and at least  
5 one of an owner of the synergy, an electronic mailing link,  
6 and one or more initiatives related to the synergy.

1 13. The system of Claim 11, wherein the user interface  
2 presents information for one or more user-identified cross  
3 selling opportunities, the information including a number of  
4 matched customer accounts, a status, and a potential value,  
5 the potential value associated with an external object.

1 14. The system of Claim 11, wherein the user interface  
2 comprises:

3 a first panel adapted to address customer-related issues;  
 4 a second panel adapted to address sales-related  
 5 initiatives, the second panel including at least one of an  
 6 approval button, a rejection button, a checklist of  
 7 initiatives, a number of impacted customers, a financial  
 8 impact, an initiative owner, and an initiative priority level;  
 9 a third panel adapted to facilitate customer retention,  
 10 the third panel including a measure of customer retention, one  
 11 or more retention rates, and a movement of the one or more  
 12 rates;  
 13 a fourth panel adapted to facilitate customer retention,  
 14 the fourth panel including at least one of a customer  
 15 satisfaction rate, a customer survey, and a movement of the  
 16 rate, wherein the customer survey comprises one or more  
 17 external objects; and  
 18 a fifth panel adapted to facilitate a search of  
 19 merger information and to facilitate contacting one or more  
 20 merger members.

1 15. A system for managing a merger of at least two  
 2 organizations, the system comprising a graphical user  
 3 interface adapted to allow a user to consolidate customer  
 4 accounts for at least one of the organizations, the graphical  
 5 user interface further adapted to match customer accounts from  
 6 at least two merger organizations.

1           16. The system of Claim 15, wherein the graphical user  
2 interface comprises a sorted list of customer accounts, a  
3 customer account value, a numerical representation of account  
4 ranking, information for at least one customer service  
5 personnel from each merger organization, information for a  
6 customer service personnel assignment relating to at least one  
7 account, the customer service personnel assignment including a  
8 cooperative assignment.

1           17. The system of Claim 15, wherein the graphical user  
2 interface further comprises information relating non-matched  
3 accounts and a clean room tool adapted for at least one  
4 stakeholder, the information relating to non-matched accounts  
5 including a second list of customer accounts.

1           18. A method for managing a merger of at least two  
2 organizations comprising:  
3           presenting a user interface including information  
4 relating to consolidating accounts for at least one of the  
5 merger organizations, the user interface including a pull down  
6 window, a text box a trigger date, and a response date; and  
7           presenting a template in the user interface, the template  
8 including a notification template menu, a list of action  
9 items, and an owner relating to each action item in the list.

1           19. The method of Claim 18, wherein the list of action  
2 items comprises at least one of an account executive  
3 assignment notification, an account executive personalized  
4 communication, a customer communication, a cross selling  
5 opportunity, and a retention plan, an action item includes  
6 transmission of an email.

1           20. The method of Claim 18 further comprising  
2 facilitating exception handling for at least one of the action  
3 items.

1           21. The method of Claim 18, wherein the user interface  
2 further presents at least one of a list and a graph, the graph  
3 presents a time period for each listed action.

1           22. A system for managing a merger of at least two  
2 organizations comprising a services unification module, the  
3 services unification module including one or more user roles,  
4 the user roles including at least one of customers, services  
5 taskforce members, service representatives, and integration  
6 project managers.

1           23. The system of Claim 22, wherein the services  
2 unification module comprises one or more inputs, the inputs  
3 comprising:

4           a list of customer accounts;

5           a list of products sold to one or more customers;  
6           a list of customer-related services;  
7           a list of customer-related personnel; and  
8           a list of service providers.

1           24. The system of Claim 22, wherein the services  
2           unification module further comprises one or more outputs, the  
3           outputs comprising:

4           an account services consolidation plan;  
5           a merged account repository;  
6           a customer communication;  
7           a tracking statistic; and  
8           a customer-satisfaction statistic.